



DECEMBER 7, 2022

DEAR VALUED CLIENTS,

As we look to close out 2022 and prepare for the year ahead, we have important updates to share with you that may be pertinent to your own planning processes for 2023.

UPDATED FEE SCHEDULE FOR 2023

Starting January 1, 2023, Midwest Laboratories will release an updated fee schedule catalog to continue offering our clients the highest level of robust sample analysis and customer service. The 2023 Fee Schedule Catalog includes the following:

- Updated Pricing
- Shipping cost adjustments, based on weight ranges
- Additional service offerings
- Terms and conditions

All current bids and specific project pricing will remain in place until the project is due for renewal. If you would like to review your account or request a formal quotation, please reach out to your Account Manager. Our updated 2023 fee schedule will be available by January 1, 2023.

ADDITIONAL WAYS TO PAY INVOICES

Midwest Laboratories is excited to offer an additional payment method brought to you by John Deere Financial. If you are interested in linking your John Deere Financial account with Midwest Labs, please email accountspayable@midwestlabs.com.

UPDATED ISO 17025 CERTIFICATE

ISO 17025 accreditation reaffirms our commitment to quality. We are proud to announce our new scope certificate with an addition of 18 methods. View our updated certificate at midwestlabs.com

Our vision is to be your trusted laboratory partner delivering science like no one else in the world through innovation, teamwork, and dynamic service. Midwest Laboratories is grateful for your continued business partnership, and we look forward to serving you in the future. Please reach out to your Account Manager with any questions or requests.

Sincerely,

MIDWEST LABORATORIES